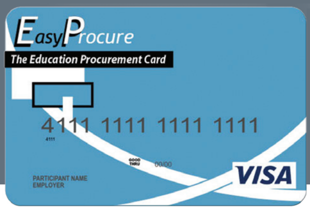
EASYPROCURE: THE EDUCATION PROCUREMENT CARD

STREAMLINE PURCHASING AND REDUCE COSTS



If you need to streamline your district's procure-to-pay process to help reduce manual paperwork and administrative costs, a purchasing card (P-card) could be the answer. Similar to a credit card but with additional controls and reporting features, it is considered a full procure-to-pay solution for many of your purchases. Over the past few years, purchasing cards have gained momentum as an acceptable opportunity to help garner process improvements within the financial supply chain of Ohio and Pennsylvania schools.

PNC DELIVERS

EasyProcure was established as a branded purchasing card program with PNC Bank in 2005, and was originally a collaboration among the PA Association of School Business Officials (PASBO), PA Association of School Administrators (PASA), the PA School Boards Association (PSBA) and the PA School District Liquid Asset Fund (PSDLAF).

This robust program became available to Ohio school districts in 2010 through the efforts of Ohio Association of School Business Officials (OASBO), Buckeye Association of School Administrators (BASA) and the Ohio School Boards Association (OSBA). These organizations have come together to provide a purchasing card program to benefit Pennsylvania and Ohio school districts of all sizes.

This purchasing card program offers numerous benefits, including revenue sharing based on the aggregate total of participants' purchases from the first dollar spent within the EasyProcure program.

WHAT THE EASYPROCURE PROGRAM OFFERS

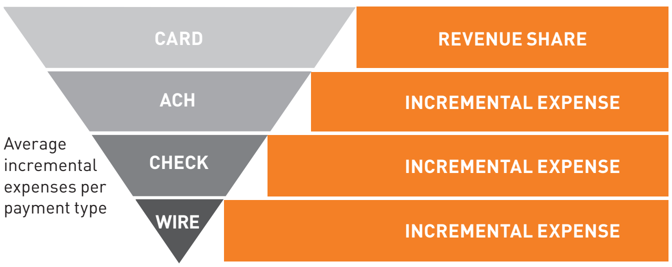
The EasyProcure program is a Visa® purchasing card solution issued through PNC. The cards are accepted by all merchant and vendor locations where Visa is accepted. Benefits include:

- **Reduce bank fees** as the volume of payments via ACH, check and wire diminishes
- **Revenue sharing** based upon program spend from June 1 to May 31 of the following year. All participants' purchases during a 12-month period are aggregated to determine the level of revenue sharing
- **Reduce administrative costs** due to reduction in processing of low value payments
- **Improve employee satisfaction** resulting from a more efficient process

Other features of the program include:

- **Customized controls to set limitations** on each card based on the cardholder's purchasing needs (daily/weekly/monthly limits, Merchant Category Codes restrictions)
- **Integration** of card purchase data into your existing accounting system, helping to reduce manual paperwork
- **Access to an online program management tool**, allowing for easy reconciliation and allocation of purchases

Payment Economics



By deploying a payment protocol model of card first, ACH second, and check last, an organization can migrate toward an optimal payment mix.

ADDITIONAL PNC BANK SUPPORT

In collaboration with EasyProcure, PNC can provide:

- **A vendor acceptance analysis** to help determine the potential benefit for your school of the EasyProcure program
- **Technical assistance** to help support automated interfaces to your accounting system
- **Online training** tools to assist program administrators with usage of our program management tools (IntelliLink and ActivePay®)

HOW TO APPLY FOR EASYPROCURE

- Complete an EasyProcure application
- For Ohio inquiries, please email application to: **bethany.suchy@pnc.com**
- For Pennsylvania inquiries, please email application to: **benjamin.ganter@pnc.com**

PROGRAM MANAGEMENT TOOLS

Two spend management platforms complement the EasyProcure program to help streamline your internal processes.

Visa's IntelliLink Spend Management solution can help you streamline core expense management functions and allow you to effectively automate financial processes associated with procurement activity. It delivers one comprehensive solution for efficient management of travel and procurement expenses. IntelliLink can:

- Automate the assignment of charge codes
- Enhance visibility into overall expense management
- Allow for policy integration, custom approval and workflows

PNC's ActivePay® solution is an easy-to-use technology that supports a variety of expense management and program management capabilities. ActivePay can help you:

- Maximize payment controls
- Enhance transaction and data management
- Increase the financial benefits of card usage

SPONSORING ENTITIES

READY TO HELP

By working with PNC, you gain access to a broad range of financial services from an institution recognized for excellence. To find out more, contact Bethany Suchy at **bethany.suchy@pnc.com** (Ohio inquiries) or Ben Ganter at **benjamin.ganter@pnc.com** (Pennsylvania inquiries).

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