



Career Street ECTS Foundation Board Meeting Report September 27, 2018

Testimonial from Fairview Middle School students:

- I remember that he said that Software Engineering was a type of engineering job. I am very interested in working with computers. – Isabel, 7th Grade
- I remember that there are so many things you can do with an engineering degree, that there are many types of engineers, and that the speaker actually had a few patents. I would have to learn more about being an engineer, but I think that an engineering career would be interesting. – Julie, 7th Grade

1. Data report

- a. Number of Businesses 143
 - i. Approached new businesses but not registered as of reporting date
- b. Number of Experiences 171 (166 last report)
- c. Number of Matches 735 (638 last report)
- d. Number of Students 30, 273 to date
 - i. Experiences scheduled, no new data
 - ii. 76 open inquiries
 1. Mfg Day
 2. Mfg Day Tours
 3. Fall agendas
 4. Youth Civic Engagement Forum still collecting data
 - a. "It was an outstanding opportunity for our students. North East had 23 total students attending. Grade break down: nine seniors, four juniors, and eleven sophomores. The students will complete a reflective activity tomorrow on the Gannon event. We got one student who was interviewed by the news at Gannon. My own personal reflection was this is an extremely well planned event that exposes the students to job opportunities within the local levels of government. What was really powerful was the stories the various people shared with these young people." – Greg Henning, teacher North East S.D.

2. How to deepen school usage
 - a. Ongoing communication with liaisons, superintendents, principals
 - i. Fort LeBoeuf Sept. 19
3. Speaking Engagements
 - a. Presentation to Superintendents Sept 7 (per contract)
 - b. Advisory Board meeting September 18 @ Curtze
 - i. Assemble team to assist with fund raising & sustainability
4. Meetings & Business Outreach
 - a. 1 on 1's/Outreach
 - i. Gannon U
 - ii. Team Hardinger
 - iii. Seaway Windows
 - iv. UPMC Hamot
 - v. International Union of Painters
 - vi. Epic Web Studios
 - b. Email/Phone Outreach (employers I have had conversations with but haven't or are not offering experiences)
 - i. Brevillier Village
 - c. Workforce Investment Board Youth Services Committee
 - i. Attended meeting via conf call
 - d. ERMP
 - i. Considerable work with ERMP to assist with school connections for the Adopt A School Program
 - e. Mfg Day Planning
 - i. Considerable planning & communication for tours, reservations to the event, etc
5. Fund Raising
 - a. United Way of Erie County Grant Award
 - i. \$25,000
 - b. Erie Community Foundation Grant Award
 - i. \$10,000 Newspapers In Education *
 1. This may change
 - c. Erie Gives Day
 - i. \$1333 in donations (slightly higher than I reported last month due to matches)
 - d. Mercyhurst University
 - i. \$250
 - e. Expected Funding
 - i. Custom Engineering \$600
 - ii. Edinboro University \$1,500
 - iii. Curtze EITC \$5,000
 - iv. Plastikos EITC (\$1,000 corporate sponsor last year – switching to EITC)
 - v. PNC EITC (\$1,000 last year)
 - vi. 2019
 1. Scott Enterprises (\$1,500 EITC previous year)
 2. Erie Insurance (\$5,000 EITC previous year)
 3. Northwest Bank (\$1,000 previous years)
 4. PI Downs (\$1,200 last year)

- f. Individual Meetings
 - i. During my meetings, I discuss sponsorship opportunities
 - ii. Currently waiting for responses from several sponsor requests
 - g. Committee formed from Advisory Board to assist with
 - i. Business contacts
 - ii. Short term fund raising
 - iii. Longer term sustainability
- 6. Other projects
 - a. Outreach to more businesses
 - i. Ongoing
 - b. Countywide Career Fair
 - i. Meeting scheduled for Sept 19
 - ii. Current Business interested at high level
 - 1. PNC
 - 2. National Fuel
 - 3. Onex, Inc
 - 4. PA Dept of Conservation & Nat Resources
 - 5. Wegman's
 - 6. Erie Insurance
- 7. Web Redesign
 - a. Waiting on update from Fuselab
- 8. Newspapers In Education
 - a. Ongoing