

ERIE COUNTY TECHNICAL SCHOOL

PROPOSED AGENDA ITEM

DATE: September 28, 2017

SUBJECT: RFP for Snow Plowing

CATEGORY: Operations: X Policy: Information: Personnel:

INITIATED BY: Terri Birchard, Business Manager

DESCRIPTION:

Proposals were received for snow plowing from the following companies based on the RFP issued:

- 1) Helen Nelson Trucking
- 2) Empire Snow Management
- 3) Elegant Landscaping
- 4) Gerlach's Property Maintenance
- 5) Allied Land Services
- 6) Peterson's Property Maintenance, Inc.
- 7) Yardmaster of Pennsylvania

Proposals were reviewed for responses regarding plowing, side walk clearing, and equipment (i.e. skid steer, front loader, and triaxle truck) availability. Bid responses from all proposals received are listed on the following pages.

The School's facilities maintenance manager, Del VonVolkenburg, contacted business references provided for Helen Nelson Trucking; Empire Snow Management; and Elegant Landscaping. References were asked to comment about the company's thoroughness in snow removal; pre-plow staking services; post-plow lawn repair; response time if additional plows are needed during heavy snow periods; and overall job performance.

Based on reference responses and a review of the cost proposals, Helen Nelson Trucking is being recommended for approval

RECOMMENDATION:

Motion to accept the snowing plowing proposal from Helen Nelson Trucking for the 2017-2018 & 2018-2019 winter seasons for the 1-2" plowing option at \$225.00 per time

Proposal Responses to RFP for Snowplowing Services 2017/2018 and 2018/2019

<u>HELEN NELSON TRUCKING</u>	2017/2018	2018/2019	<u>EMPIRE SNOW MANAGEMENT INC.</u>	2017/2018	2018/2019	<u>ELEGANT LANDSCAPING</u>	2017/2018	2018/2019
Plowing- per time 2 – 3” option	\$245.00	\$245.00	Plowing- per time 2 – 3” option	\$260.00	\$260.00	Plowing- per time 2 – 3” option	\$330.00	\$330.00
Plowing – per time 1 – 2” option	\$225.00	\$225.00	Plowing – per time 1 – 2” option	\$240.00	\$240.00	Plowing – per time 1 – 2” option	\$290.00	\$290.00
OR			OR			OR		
Plowing- per year 2 – 3” option	\$15,925.00	\$15,925.00	Plowing- per year 2 – 3” option	\$13,500.00	\$13,500.00	Plowing- per year 2 – 3” option	\$16,100.00	\$16,100.00
Plowing – per year 1 – 2” option	\$14,625.00	\$14,625.00	Plowing – per year 1 – 2” option	\$13,000.00	\$13,000.00	Plowing – per year 1 – 2” option	\$17,400.00	\$17,400.00
AND			AND			AND		
Sidewalks - per time option	\$80.00	\$80.00	Sidewalks - per time option	\$200.00	\$200.00	Sidewalks - per time option	\$240.00	\$240.00
OR			OR			OR		
Sidewalks - per year option	\$5,200.00	\$5,200.00	Sidewalks - per year option	\$8,000.00	\$8,000.00	Sidewalks - per year option	\$8,800.00	\$8,800.00
Salt spreading- per time as requested	\$207.00	\$207.00	Salt spreading- per time as requested	\$240.00	\$240.00	Salt spreading- per time as requested	\$280.00	\$280.00
Skid Steer-per hour	\$45.00	\$45.00	Skid Steer-per hour	\$50.00	\$50.00	Skid Steer-per hour	\$50.00	\$50.00
Front Loader-per hour	\$60.00	\$60.00	Front Loader-per hour	\$75.00	\$75.00	Front Loader-per hour	\$80.00	\$80.00
Triaxle Truck-per hour	\$62.00	\$62.00	Triaxle Truck-per hour	\$75.00	\$75.00	Triaxle Truck-per hour	\$70.00	\$70.00

<u>GERLACH'S PROPERTY MAINTENANCE LLC</u>	2017/2018	2018/2019	<u>YARDMASTER OF PENNSYLVANIA</u>	2017/2018	2018/2019
Plowing- per time 2 – 3” option	\$280.00	\$280.00	Plowing- per time 2 – 3” option	\$345.00	\$345.00
Plowing – per time 1 – 2” option	---	---	Plowing – per time 1 – 2” option	\$325.00	\$325.00
OR			OR		
Plowing- per year 2 – 3” option	\$16,800.00	\$16,800.00	Plowing- per year 2 – 3” option	\$15,000.00	\$15,000.00
Plowing – per year 1 – 2” option	---	---	Plowing – per year 1 – 2” option	\$15,700.00	\$15,700.00
AND			AND		
Sidewalks - per time option	\$150.00	\$150.00	Sidewalks - per time option	\$195.00	\$195.00
OR			OR		
Sidewalks - per year option	---	---	Sidewalks - per year option	\$7,500.00	\$7,500.00
Salt spreading- per time as requested	\$270.00	\$270.00	Salt spreading- per time as requested	\$295.00	\$295.00
Skid Steer-per hour	\$55.00	\$55.00	Skid Steer-per hour	\$50.00	\$50.00
Front Loader-per hour	\$95.00	\$95.00	Front Loader-per hour	\$95.00	\$95.00
Triaxle Truck-per hour	\$70.00	\$70.00	Triaxle Truck-per hour	\$85.00	\$85.00

<u>PETERSON'S PROPERTY MAINTENANCE , INC.</u>	2017/2018	2018/2019	<u>ALLIED LAND SERVICES</u>	2017/2018	2018/2019
Plowing- per time 2 – 3” option	\$175.00	\$175.00	Plowing- per time 2 – 3” option	\$560.13	\$616.00
Plowing – per time 1 – 2” option	\$175.00	\$175.00	Plowing – per time 1 – 2” option	\$448.50	\$492.85
OR			OR		
Plowing- per year 2 – 3” option	\$7,000.00	\$7,000.00	Plowing- per year 2 – 3” option	---	---
Plowing – per year 1 – 2” option	\$9,000.00	\$9,000.00	Plowing – per year 1 – 2” option	---	---
AND			AND		
Sidewalks - per time option	\$75.00	\$75.00	Sidewalks - per time option	\$70.00	\$80.00
OR			OR		
Sidewalks - per year option	\$3,000.00	\$3,000.00	Sidewalks - per year option	---	---
Salt spreading- per time as requested	\$265.00	\$265.00	Salt spreading- per time as requested	\$651.19	\$651.19
Skid Steer-per hour	\$35.00	\$35.00	Skid Steer-per hour	\$55.00	\$55.00
Front Loader-per hour	\$80.00	\$80.00	Front Loader-per hour	\$85.00	\$85.00
Triaxle Truck-per hour	\$75.00	\$75.00	Triaxle Truck-per hour	\$75.00	\$75.00