



PROPOSED AGENDA ITEM

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MEETING DATE: October 28, 2010

SUBJECT: Energy audit by Premier Power Solutions, LLC

SUBMITTED BY: Paul Fritz, Business Manager

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DESCRIPTION:

FirstEnergy (Penelec) has pre-approved ECTS participation in the audit program for county and local governments and schools. The program offers incentives to encourage schools to conduct audits of facilities to identify energy saving projects that can be supported by FirstEnergy programs in accordance with PA Act 129.

Premier Power Solutions, LLC is our consultant that was approved at the June 24, 2010 JOC meeting and will conduct the energy audit.

FirstEnergy has pre-approved payment to PPS of \$2,000 for each building for the audit including the ECTS high school building and the Skill Center building.

In addition PPS will contact solar power producers to solicit interest in building a solar generation facility at ECTS. If there is sufficient interest, an agreement to conduct a solar feasibility study will be proposed for approval

RECOMMENDATION:

Motion to approve the performance of an energy audit by Premier Power Solutions, LLC in accordance with the guidelines prescribed in Act 129-PA Energy Efficiency and Conservation Program as approved by FirstEnergy

## Premier Power Solutions, LLC

107 Breckenridge Street  
Grove City, PA 16127  
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Fax: 724-458-5703  
www.premierpowersolutions.com

"Total Energy Management Solutions"

October 21, 2010

Erie County Technical School  
8500 Oliver Road  
Erie, PA 16509

Dear Dr. Campbell:

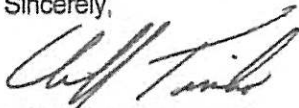
This letter defines the services to be provided by Premier Power Solutions, LLC to Erie County Technical School (the District) related to the performance of an Energy Audit.

Premier Power Solutions, LLC will provide the following services under this agreement.

- 1) Premier Power Solutions will perform an energy audit for 2 of your building locations. These audits will be done in accordance with the guidelines prescribed in Act 129 – PA Energy Efficiency and Conservation Program.
- 2) Premier Power, in conjunction with ECTS, has applied for and received pre-approval from Penelec for the performance of these audits. Pre-approval has been identified by Penelec under the approval codes of AU13911 and AU13912.
- 3) The fees for performing this audit are \$2,000 per building location and Penelec has already approved reimbursement for ECTS for these audits at this amount. The pre-approval is based on the audits being performed in accordance with the ACT 129 procedures and submission of the completed audits to Penelec. Premier understands that we are required to perform these audits to the specifications provided by Penelec and that payment to Premier is contingent upon Premier providing audits that meet the Act 129 guidelines and reimbursement being provided to ECTS for the audit fees. If, for any reason, ECTS does not receive reimbursement for the audits, Premier understands that we will not be paid for the audit work performed.

We believe that this letter summarizes the services that we are to provide to the District. If you agree with this summary of services, please indicate by signing below.

Sincerely,



Cliff Timko, P.E., CEM  
Senior Account Representative  
Premier Power Solutions, LLC

Agreed and Accepted this \_\_\_\_\_ day of \_\_\_\_\_, 2010

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

## **Premier Power Solutions, LLC**

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June 8, 2010

### **Erie County Technical School**

8500 Oliver Road

Erie, PA 16509

Dear Dr. Campbell:

This letter defines the services to be provided by Premier Power Solutions, LLC to Erie County Technical School (the District).

Premier Power Solutions, LLC will provide the following services under this agreement.

1) Premier Power Solutions will provide energy purchasing consulting services to the District. Premier will provide information, assistance, and recommendations to the District related to energy purchases. These recommendations will include, but not be limited to, such items as what type of energy contract to enter into (fixed or variable price product), when is the correct time to sign a contract agreement, and how long of a contract term is appropriate given the then current market conditions. Premier Power Solutions will manage all aspects of the purchasing process for the District.

Premier Power Solutions will aggregate together the usage of all of the school districts in the Penelec service territory who utilize our services and shop for them all as a group. Each district will be allowed to make their own decision as to whether or not they want to accept any offer that is presented to them. There will be no requirement for any district to accept any offer that is presented to them.

2) Premier Power Solutions will work with the District and develop an annual budget for their electricity costs related to their accounts. The timeframe of the budget will be ongoing and begin with the 2010/2011 fiscal year. Budget information will be presented to the district no later than March 15 each year or at an earlier date if requested by the district.

3) Premier Power Solutions will provide energy consulting services related to Act 129 – PA Energy Efficiency & Conservation program. Premier will work with the District to identify projects eligible for Act 129 funding and perform the work necessary to assist the District in getting funding from Penelec for eligible projects. This program is to be done on an individual district basis. That is, participation by other districts will not be required in order for the District to receive revenue from the Act 129 program.

4) Premier Power Solutions will provide consulting services related to demand response programs. Premier will work with the District to maximize the revenue that they can receive from these types of programs. This program is to be done on an individual district basis. That is, participation by other

PREMIER POWER SOLUTIONS, LLC

Lee McCracken, President

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districts will not be required in order for the District to receive revenue from the demand response program.

5) Premier Power Solutions will provide electric utility bill auditing services to the District. Premier will review the electric bills of the District to determine if there are power factor corrections that need to be made, rate class classification changes that need to be made, and that charges that appear on the bills are appropriate. In the event that discrepancies are noted, Premier will work with the District to get the discrepancies corrected.

6) Premier Power Solutions will not bill the District directly for the services rendered under this Agreement. Rather, Premier Power Solutions will receive a fee from the electricity supplier that we recommend and you select as our total compensation for services rendered under this Agreement. The fee that will be paid to Premier Power Solutions will be \$0.001 per kWh and will be paid to us over the term of the electricity contract that we recommend and you select. Due to the fact that we do not bill the District directly for services rendered under this Agreement, we do require that all quotes received for electric service while this Agreement is in effect be provided to the District through Premier Power Solutions, LLC.

7) The District may terminate this letter of agreement for any reason upon 90 days written notice to Premier Power Solutions, LLC.

We believe that this letter summarizes the services that we are to provide to the District. If you agree with this summary of services, please indicate by signing below.

Sincerely,

Lee McCracken  
President  
Premier Power Solutions, LLC

Agreed and Accepted this \_\_\_\_\_ day of \_\_\_\_\_, 2010

Signature: \_\_\_\_\_

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

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