



PROPOSED AGENDA ITEM

MEETING DATE: November 23, 2010

SUBJECT: Tractor purchase

SUBMITTED BY: Paul Fritz, Business Manager
Steve Sceiford, Facilities Manager

DESCRIPTION:

A proposed tractor and snow blower purchase is to replace the 1990 tractor and the blower currently in use. Cooperative pricing is utilized through COSTARS, the Commonwealth purchasing program with Z&M Ag and Turf in Edinboro as the local vendor.

COSTARS pricing:

John Deere 3720 Tractor	\$28,100.54
John Deere 59 in. Two-stage snow blower	\$ 4,517.66
Less tractor trade-in	<u>(\$ 6,900.00)</u>
Total cost	\$25,718.20

1. 955 John Deere is twenty years old.
2. Our 12' mower needs 30hp to run it, our 955 is only 28hp the new tractor is 35hp.
3. It has over 3000 hrs = to 180,000 miles on it, the motor is close to needing rebuilt.
4. We are starting to have problems with the fuel injectors.
5. We had to replace the motor mounts this summer.
6. Our snow-blower is ten years old and will need to be replaced; this is our second one for this tractor
7. This replacement is within the Facilities and Maintenance department long range plan
8. Payment will be made from the Capital Projects Fund

RECOMMENDATION:

Motion to approve the purchase of a John Deere 3720 tractor with two-stage snow blower from Z&M Ag and Turf for a total COSTARS price of \$25,718.20



Z&M Ag and Turf
13521 CAMBRIDGE ROAD
EDINBORO, PA, 16412
Phone: 814-734-1552
Fax: 814-734-1556

Quote Id : 4862360

Customer Name : ERIE COUNTY VO-TECH SCHOOL

Quote Summary

Contract Number: 2420-01

Contract Period: October 1, 2009 through September 30, 2011

Purchase orders should Read:

Vender:

John Deere Company
2000 John Deere Run
Cary, NC 27513

Prepared For : ERIE COUNTY VO-TECH SCHOOL 8500 OLIVER RD ERIE, PA 16509 Business:814-864-0641	Prepared By: CHUCK THOMPSON 13521 CAMBRIDGE ROAD EDINBORO, PA 16412 cthompson@zahmandmatson. com	Quote Id : 4862360 Created On : October 27, 2010 Last Modified On : November 3, 2010 Expiration Date: December 31, 2010
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Equipment Summary	Suggested List	Selling Price	Qty	Extended
John Deere 3720 Tractor (MY 2011)	\$ 34,845.00	\$ 28,100.54 X	1 =	\$ 28,100.54
John Deere 59 In. Two-Stage Snow Blower (For 3120-3720, 3005, 790, 855, 955, 670, 770, 4200-4400, 4210-4410 Tractors)	\$ 5,612.00	\$ 4,517.66 X	1 =	\$ 4,517.66
Equipment Total				\$ 32,618.20

Trade In Summary	Qty	Each	Extended
1990 John Deere 955 4WD TRACTOR	1	\$ 6,900.00	\$ 6,900.00
Pay-off			\$ 0.00
Total Trade Allowance			\$ 6,900.00
Trade In Total			\$ 6,900.00

Quote Summary

Equipment Total	\$ 32,618.20
Trade In	\$ (6,900.00)
SubTotal	\$ 25,718.20
Total	\$ 25,718.20
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 25,718.20

Salesperson : X _____

Accepted By : X _____



Selling Equipment

Quote Id :4862360

Customer Name :ERIE COUNTY VO-TECH SCHOOL

John Deere 3720 Tractor (MY 2011)

Suggested List

\$ 34,845.00

Selling Price

\$ 28,100.54

Code	Description	Qty	Unit	Extended
6823LV	3720 Tractor (MY 2011)	1	\$ 24,799.00	\$ 24,799.00
Standard Options - Per Unit				
1514	Deluxe Cab with Air Ride Seat	1	\$ 8,200.00	\$ 8,200.00
2025	eHydro	1	\$ 0.00	\$ 0.00
2505	Mid PTO	1	\$ 415.00	\$ 415.00
4520	27x8.50-15 6PR Front R3 Turf 2 Pos.41x14.0-20 4PR Rear R3 Turf 2 Pos.	1	\$ 318.00	\$ 318.00
7030	Dual Mid & Single Electrohydraulic Rear SCV	1	\$ 855.00	\$ 855.00
Standard Options Total				\$ 9,788.00
Dealer Attachments				
LVB25015	55 Amp Alternator	1	\$ 258.00	\$ 258.00
Dealer Attachments Total				\$ 258.00
Discount			\$ -6,744.46	\$ -6,744.46
Total				\$ 28,100.54

John Deere 59 In. Two-Stage Snow Blower (For 3120-3720, 3005, 790, 855, 955, 670, 770, 4200-4400, 4210-4410 Tractors)

Suggested List

\$ 5,612.00

Selling Price

\$ 4,517.66

Code	Description	Qty	Unit	Extended
2758M	59 In. Two-Stage Snow Blower (For 3120-3720, 3005, 790, 855, 955, 670, 770, 4200-4400, 4210-4410 Tractors)	1	\$ 3,910.00	\$ 3,910.00
Standard Options - Per Unit				
1005	Snow Blower Mounting Kit and Driveshaft (3120-3720)	1	\$ 293.00	\$ 293.00
2005	Front Three-Point Hitch with A-Frame Quick Attach System (3120-3720)	1	\$ 1,171.00	\$ 1,171.00
3005	2000 RPM Front PTO (3120-3720)	1	\$ 238.00	\$ 238.00
Standard Options Total				\$ 1,702.00
Discount			\$ -1,094.34	\$ -1,094.34



JOHN DEERE

Selling Equipment

Quote Id :4862360

Customer Name :ERIE COUNTY VO-TECH SCHOOL

Total

\$ 4,517.66