



PROPOSED AGENDA ITEM

DATE: June 24, 2010

SUBJECT: Electric Power consulting and purchasing services

CATEGORY: Operations: X Policy: Information: Personnel:

DESCRIPTION:

Due to the deregulation of electricity rates in PA it is recommended to contract with a consultant for the purchase of electricity.

RECOMMENDATION:

Motion to approve the agreement with Premier Power Solutions, LLC to provide electric energy purchasing consulting services including information, assistance, and recommendations related to electric energy purchases and manage all aspects of the purchasing process

Premier Power Solutions, LLC

"Total Energy Management Solutions"

107 Breckenridge Street

Grove City, PA 16127

Phone: 724-458-5600

Fax: 724-458-5703

www.premierpowersolutions.com

June 8, 2010

Erie County Technical School

8500 Oliver Road

Erie, PA 16509

Dear Dr. Campbell:

This letter defines the services to be provided by Premier Power Solutions, LLC to Erie County Technical School (the District).

Premier Power Solutions, LLC will provide the following services under this agreement.

1) Premier Power Solutions will provide energy purchasing consulting services to the District. Premier will provide information, assistance, and recommendations to the District related to energy purchases. These recommendations will include, but not be limited to, such items as what type of energy contract to enter into (fixed or variable price product), when is the correct time to sign a contract agreement, and how long of a contract term is appropriate given the then current market conditions. Premier Power Solutions will manage all aspects of the purchasing process for the District.

Premier Power Solutions will aggregate together the usage of all of the school districts in the Penelec service territory who utilize our services and shop for them all as a group. Each district will be allowed to make their own decision as to whether or not they want to accept any offer that is presented to them. There will be no requirement for any district to accept any offer that is presented to them.

2) Premier Power Solutions will work with the District and develop an annual budget for their electricity costs related to their accounts. The timeframe of the budget will be ongoing and begin with the 2010/2011 fiscal year. Budget information will be presented to the district no later than March 15 each year or at an earlier date if requested by the district.

3) Premier Power Solutions will provide energy consulting services related to Act 129 – PA Energy Efficiency & Conservation program. Premier will work with the District to identify projects eligible for Act 129 funding and perform the work necessary to assist the District in getting funding from Penelec for eligible projects. This program is to be done on an individual district basis. That is, participation by other districts will not be required in order for the District to receive revenue from the Act 129 program.

4) Premier Power Solutions will provide consulting services related to demand response programs. Premier will work with the District to maximize the revenue that they can receive from these types of programs. This program is to be done on an individual district basis. That is, participation by other

PREMIER POWER SOLUTIONS, LLC

Lee McCracken, President

107 Breckenridge Street

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districts will not be required in order for the District to receive revenue from the demand response program.

5) Premier Power Solutions will provide electric utility bill auditing services to the District. Premier will review the electric bills of the District to determine if there are power factor corrections that need to be made, rate class classification changes that need to be made, and that charges that appear on the bills are appropriate. In the event that discrepancies are noted, Premier will work with the District to get the discrepancies corrected.

6) Premier Power Solutions will not bill the District directly for the services rendered under this Agreement. Rather, Premier Power Solutions will receive a fee from the electricity supplier that we recommend and you select as our total compensation for services rendered under this Agreement. The fee that will be paid to Premier Power Solutions will be \$0.001 per kWh and will be paid to us over the term of the electricity contract that we recommend and you select. Due to the fact that we do not bill the District directly for services rendered under this Agreement, we do require that all quotes received for electric service while this Agreement is in effect be provided to the District through Premier Power Solutions, LLC.

7) The District may terminate this letter of agreement for any reason upon 90 days written notice to Premier Power Solutions, LLC.

We believe that this letter summarizes the services that we are to provide to the District. If you agree with this summary of services, please indicate by signing below.

Sincerely,

Lee McCracken
President
Premier Power Solutions, LLC

Agreed and Accepted this _____ day of _____, 2010

Signature: _____

Print Name: _____

Title: _____

PREMIER POWER SOLUTIONS, LLC

Lee McCracken, President
107 Breckenridge Street
Grove City, PA 16127
Ph: 724-458-5600
Fax: 724-458-5700

LETTER OF AUTHORIZATION - RELEASE OF USAGE INFORMATION

TO: First Energy Supplier Support

You are hereby authorized and instructed to produce and release, to Premier Power Solutions and all other Electric Generation Suppliers licensed by the PA Public Utilities Commission as requested by them, orally or in writing, from time to time, all information relative to our UTILITY HISTORY, including, but not limited to, consumption history for 12 months, load profiles, and 12 months of interval metered data if available for the account listed and on Additional Accounts list, if attached.

This authorization in no way binds our Company to the purchase of any service or product from Premier Power Solutions or any other Licensed Electric Generation Supplier and is to be used for the sole purpose of determining an offer price for our electricity service. This authorization shall remain in effect until revoked in writing by the undersigned.

1) Company information.

Contact Name: _____

Company Name: _____

Mailing Address: _____ City _____ State ____ Zip _____

Contact Phone : (____) _____ Fax: (____) _____ Email: _____

X _____

Business representative's signature (required)

_____ Date

2) Account Information. Must include most recent copy of all pages of one utility bill per account.

Customer Number: (20 digit Customer Number is located on page 3 of utility bill.)

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Service Address	City	State	Zip Code	Rate Code	Utility Name
					Penelec

If you have additional accounts, please complete Additional Accounts List.

3) Type of data requested

- ☐ Sixty (60) minute interval data (if available) provided in ASCII text file
- ☐ Monthly billing information (will be provided if 60 minute interval data is unavailable)

Please send the requested information to Premier Power Solutions via email to dmaxwell@trustpps.com or via fax to 724-458-5703 or to another Licensed Electric Generation as directed by them.

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ADDITIONAL ACCOUNTS LIST – (attach as many as necessary)

Customer Number: (20 digit Customer Number is located on page 3 of utility bill.)

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