



PROPOSED AGENDA ITEM

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MEETING DATE: November 18, 2008

SUBJECT: School automobile - purchase

SUBMITTED BY: Paul Fritz, Business Manager

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DESCRIPTION:

ECTS leases a car for staff to use while traveling on school business including local travel to schools and businesses as well as travel to workshops and conferences. The car travels on average 18,000 miles per year. The current lease for the school car expires November 30, 2008.

Lease quotes were solicited from eleven (11) local dealerships with responses from two (2): Hallman Chevrolet and Ferrando Ford.

In addition a price quote was solicited from Day Ford in Monroeville, PA through a piggyback bid with Westmoreland Council of Governments Cooperative Purchasing Program.

The attached table summarizes the results.

Important considerations for the vehicle included safety ratings, mpg ratings, passenger compartment capacity, all wheel drive for winter driving.

The initial purchase will be made with Capital Reserve Funds. The General Fund can then annually transfer funds back to CRF.

RECOMMENDATION:

Motion to approve the purchase of a 2009 Ford Taurus from Day Ford, Monroeville, PA for \$26,610 per their cooperative purchasing contract bid quote

| Vendor                     | Day Ford,<br>Monroeville-Coop<br>Purchasing<br>program | TriStar Ford- PA<br>COSTARS<br>contract | Ferrando<br>FLM             | Ferrando<br>FLM                 | Hallman                         | Ferrando FLM                | Hallman                            |
|----------------------------|--------------------------------------------------------|-----------------------------------------|-----------------------------|---------------------------------|---------------------------------|-----------------------------|------------------------------------|
| Model                      | 2009-Ford Taurus<br>AWD                                | 2009- Ford Taurus<br>AWD                | 2009-Ford<br>Taurus-<br>AWD | 2009- Ford<br>Escape-XLS<br>4WD | 2009-Chevrolet<br>Impala-LS FWD | 2009- Ford<br>Fusion SE FWD | 2009-Chevrolet<br>Malibu-LS<br>FWD |
| Monthly lease cost         |                                                        |                                         |                             | \$ 362.92                       | \$ 379.00                       | \$ 376.66                   | \$ 315.00                          |
| Annual lease cost          |                                                        |                                         |                             | \$ 4,355.04                     | \$ 4,548.00                     | \$ 4,519.92                 | \$ 3,780.00                        |
| Total 36 monhs- lease cost |                                                        |                                         | 0                           | \$ 13,065.12                    | \$ 13,644.00                    | \$ 13,559.76                | \$ 11,340.00                       |
| Purchase price             | \$ 26,610.00                                           | \$ 26,929.05                            |                             |                                 |                                 |                             |                                    |
| Est. value-end of -3 yrs   | \$ 17,443.00                                           | \$ 17,443.00                            | \$ -                        | \$ -                            | \$ -                            | \$ -                        | \$ -                               |
| Net cost                   | \$ 9,167.00                                            | \$ 9,486.05                             | \$ -                        | \$ 13,065.12                    | \$ 13,644.00                    | \$ 13,559.76                | \$ 11,340.00                       |
| EPA MPG estimate- avg      | 17/24 21                                               | 17/24 21                                | 17/24 21                    | 19/25 22                        | 18/29 24                        | 18/26 22                    | 22/30 26                           |
| NHTSA safety rating        |                                                        |                                         |                             |                                 |                                 |                             |                                    |
| Passenger                  | 5 stars                                                | 5 stars                                 | 5 stars                     | 5 stars                         | 5 stars                         | 5 stars                     | 5 stars                            |
| Driver                     | 5 stars                                                | 5 stars                                 | 5 stars                     | 5 stars                         | 5 stars                         | 5 stars                     | 5 stars                            |
| Side impact front          | 5 stars                                                | 5 stars                                 | 5 stars                     | 5 stars                         | 5 stars                         | 5 stars                     | 5 stars                            |
| Side impact rear           | 5 stars                                                | 5 stars                                 | 5 stars                     | 5 stars                         | 4 stars                         | 4 stars                     | 5 stars                            |
| Rollover rating            | 4 stars                                                | 4 stars                                 | 4 stars                     | 3 stars                         | 4 stars                         | 4 stars                     | 4 stars                            |
| Retail market price        | \$ 31,677.00                                           | \$ 31,677.00                            |                             |                                 |                                 |                             |                                    |