



PROPOSED AGENDA ITEM

MEETING DATE: February 28, 2008

SUBJECT: Patient Simulator- reject bids

INITIATED BY: Paul Fritz, Business Manager

DESCRIPTION:

Bid proposals were received February 20, 2008 for the purchase of a Patient Simulator for the Health Assistant Program.

This purchase is funded within the 07-08 Perkins Local Plan federal grant and tech prep funds at IU5.

It is recommended to reject the proposals

Medical Education
Technologies, Inc (METI)

Sarasota, Florida

Laerdal Medical
Corporation
Wappingers Falls, New
York

Grand Total	\$	49,850.00	\$	45,451.60
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RECOMMENDATION:

Motion to reject the all bid proposals received February 20, 2008 for a Patient Simulator due to the cost being higher than budgeted.

3. PRICING BID FORM

Patient Simulator	Bid price
	Quantity - 1
	(cost-one unit)
Patient Simulator as specified (ECS-100)	\$45,210.00
Shipping, delivery costs	\$ included
Please provide separate listing of any additional options not included above	
Air Compressor (AIR-003)	4,640.00

149,850.00

1. SIGNATURE

Having carefully reviewed the Bid Specifications supplied by Erie County Technical School and being completely familiar with all requirements and conditions set forth, the undersigned agrees to supply all materials and services required for the project. The undersigned further acknowledges the right of Erie County Technical School to reject any and all bids and to waive any defect in form. The undersigned further certifies that this bid was prepared independently and without collusion with any known bidders in compliance with the Pennsylvania Anti-Bid-Rigging Act.

Firm Name Medical Education Technologies, Inc.

Address 6000 Fruitville Rd

City, State, Zip Code Sarasota, FL 34232

Phone (941) 377-5562

By MARK J. KLINGEL

Title CONTRACTS COMPLIANCE & ETHICS

Signature Mark J. Klingel Date 2/14/08

3. PRICING BID FORM

Patient Simulator	Bid price
	Quantity - 1
	(cost-one unit)
Patient Simulator as specified	\$45,841.60
Shipping, delivery costs	\$ included
Please provide separate listing of any additional options not included above	
* Please see attached quote for part numbers that need to be ordered when purchasing Simulator	

1. SIGNATURE

Having carefully reviewed the Bid Specifications supplied by Erie County Technical School and being completely familiar with all requirements and conditions set forth, the undersigned agrees to supply all materials and services required for the project. The undersigned further acknowledges the right of Erie County Technical School to reject any and all bids and to waive any defect in form. The undersigned further certifies that this bid was prepared independently and without collusion with any known bidders in compliance with the Pennsylvania Anti-Bid-Rigging Act.

Firm Name Laerdal Medical Corporation

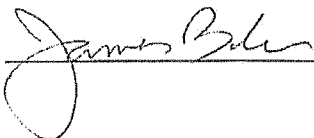
Address 167 Myers Corners Rd

City, State, Zip Code Wappingers Falls, NY 12590

Phone 845-297-7770 ex 3693

By James Baker

Title Contracts Specialist

Signature  Date 2/18/08



8500 Oliver Road, Erie, PA 16509

814-464-8662

www.ects.org

An equal rights and opportunities school

The Operating Committee of Erie County Technical School is seeking bids for:

Patient Simulator

Bid proposals must be received no later than 11:00 AM, February 20, 2008.

The bid proposals will be publicly opened at that time.

Bids are scheduled to be awarded at the February 28, 2008 Operating Committee Meeting.

1. GENERAL SPECIFICATIONS

- A. All bids must be submitted in a sealed envelope labeled '**Erie County Technical School Patient Simulator Bid**' and delivered to Paul Fritz, Business Manager, Erie County Technical School, 8500 Oliver Road, Erie, PA 16509-4699.
- B. The Erie County Technical School reserves the right to reject any or all bids and to waive any formalities in conjunction with the bid, retains the right to evaluate bid items as they are intended for use, to select the equipment, supplies, or services which represents the best value regardless of price. Any interpretation of equivalency shall be determined finally by the Operating Committee of the Erie County Technical School.
- C. No purchase contract shall exist between the bidder/seller and Erie County Technical School until the properly executed purchase orders, including all pertinent terms, conditions, specifications, drawings and/or other attachments are issued to the bidder/seller by Erie County Technical School.
- D. The successful bidder will be awarded the contract upon approval of the Operating Committee of Erie County Technical School.
- E. Bidders shall not take advantage of any errors, inconsistencies or omissions in the specifications. Bidders will be obliged to promptly notify Erie County Technical School of the same prior to the time set for the bid opening.

- F. All bids must be typed or handwritten in permanent ink on this document as the Bid Form and must be properly signed with original signatures. Changes or alterations in the bid specifications or conditions of such automatically disqualify the bid.
- G. No bidder may withdraw a bid for a period of **60 days** after the date set for the awarding thereof, nor may a bidder set a sooner expiration date on a bid other than stipulated herein.
- H. All items on this bid must be New, which shall mean first-time usage. All items on this bid shall be of current manufacture, which shall mean the most recent line of the times being made available to the bidder by the manufacturer, including the most recent release of any software under which the equipment operates.
- I. **Bids shall include the complete fabrication, delivery and installation ready for use all in accordance with these specifications. Any part or accessory not specifically mentioned herein, which is normally part of the equipment or necessary to complete installation of same shall be included in the bid price.**
- J. Standard of Quality: The various materials and products specified in the specifications by name or description is given to establish a standard of quality and of cost for bid purposes. It is not the intent to limit the acceptance to any one material or product specified, but rather to name or describe it as the absolute minimum standard that is desired and acceptable. A material or product of lesser quality would not be acceptable. Where proprietary names are used, whether or not followed by the words "or as approved equal", they shall be subject to equals only as approved by our architect and/or engineer, or other responsible party.
- K. No cash allowance: No cash allowances for any purposes are included in the specifications of this project.
- L. The bidder shall have the responsibility for loss or damage in shipment, delivery and installation of all equipment, parts and goods until time of transfer or acceptance by Erie County Technical School.
- M. The bidder shall exercise reasonable care to avoid any damage to the owner's property and shall be responsible for any repair of any such damage.
- N. **Bidder warrants that each piece of equipment and software shall be free from defects in material and workmanship for a minimum period of twelve (12) months from the date of acceptance and is fit for the purpose intended. Bidder further warrants that it will, at bidder's expense, fix, repair or replace the equipment or any part thereof through the warranty term. Warranty shall include on-site service. Warranty information and description must be included with the bid submission.**
- O. **Payment: Supplier will be paid 100% of the contract price upon acceptable receipt of all items as determined by the ECTS Business Manager.**

- P. Clearances: Federal FBI, and PA Acts 34 and 151: The contractor, sub contractors, and material suppliers, and employees of same, who may be coming in direct contact with children shall be required to comply with the provisions of Act 34 of 1985 and Act 151, pertaining to criminal and child abuse history. Proper certification of compliance shall be placed on file in the office of the Business Manager prior to any employee working on the premises of the school.
- Q. **Suppliers should be aware that donations of equipment to Erie County Technical School can be made through our Erie County Technical School Foundation which is a charitable organization under section 501(c) (3) of the Internal Revenue Code. Donations may also qualify for tax credits under Pennsylvania tax laws. Erie County Technical School encourages contributions and donations to our educational programs.**
- R. **Bid bond or bank cashier's check in the amount of 10% of the total bid price is required with the bid.** Bid bonds and checks will be returned to the unsuccessful bidders upon award of a purchase order by the Operating Committee.

2. PRODUCT DESCRIPTION

Product must be equal to, or better than:

**LAERDAL SimMan Manikin # 211-00050
(make and model used as reference only)**

To be as follows:

Patient Simulator

Product Specifications:

1. Full-scale patient simulator that allows students to perform skills and scenarios
2. Interactive manikin that gives immediate feedback to interventions
3. Patient monitor with the ability to configure layout and content to simulation
4. Patient monitor can provide snap shot of x-ray, 12-lead ECG and trends
5. Software with pre-programmed scenarios
6. Software that allows instructors to design and save patient scenarios
7. Software that generates a debriefing, providing feedback on learner performance
8. Simulator possesses an airway system that allows simulation of difficult airway management scenarios
9. Simulator provides for:
 - o Chest tube insertion
 - o Needle and surgical cricothyrotomy
 - o Fiberoptic bronchoscopy
10. Standard peripheral kit
11. Standard compressor

**Complete descriptions of all items being proposed must accompany the bid.
Warranty information must accompany the bid.**

- Questions regarding equipment details may be directed to:
Sherry States, Instructor, 814-464-8607, or e-mail: ssates@ects.org
- Questions regarding general specifications may be directed to:
Mr. Paul Fritz, Business Manager, 814-464-8662 or email: pfritz@ects.org

3. PRICING BID FORM

Patient Simulator	Bid price
	Quantity - 1
	(cost-one unit)
Patient Simulator as specified	\$
Shipping, delivery costs	\$ included
Please provide separate listing of any additional options not included above	

1. SIGNATURE

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Firm Name _____

Address _____

City, State, Zip Code _____

Phone _____

By _____

Title _____

Signature _____ Date _____