



PROPOSED AGENDA ITEM

DATE: February, 22 2007

SUBJECT: Integrated Communication System

CATEGORY: Technology

INITIATED BY: Jeff Smith, Technology Manager

DESCRIPTION:

Treese Communications has demonstrated and proposed the best priced and valued integrated communication system for the Erie County Technical School to provide Voice over IP, integrated messaging, and call automation. They have proposed an Avaya product which maintains significant market share in the telecommunications industry, in both the enterprise and carrier classes, as well as small and medium sized businesses.

Treese has an established relationship with One Communications, and recommends their telephone line services. Given the new integrated communication system requires a digital circuit (T1/PRI) to facilitate many of its features, we requested proposals from One Communications and our existing service provider, CTI, for this line service upgrade.

RECOMMENDATION:

Motion to accept proposal from Treese Communication's for an integrated communication system for the Erie County Technical School for \$40,080.19.

Motion to accept proposal from One Communications, and enter 36 month agreement for digital circuit local and long distance service for \$758.48 per month.

TREESE COMMUNICATIONS, INC.

9969 Edinboro Road • McKean, PA 16426

Phone/Fax 814-476-7641 • treeco@verizon.net

February 14, 2007

Mr. Paul D. Fritz
Business Manager
Erie County Technical School
Erie, PA 1650

Dear Mr. Fritz:

The following is a finalized proposal for a new AVAYA IP Office 412 Phone System. The IP Office system will be configured for a T1/PRI, 16 analog stations, 60 VCM channels, 4 phone lines and an 8-Port Voicemail System. This system has a maximum capacity of 360 endpoints and 96 phone lines.

Quantity	Item	Description	Price (per item)	Total Price
1	IP Office 412 Phone System	Provides a T1/PRI, 16 Analog Ports, 60 VCM channels and 4 phone lines for backup purposes	\$16,656.96	\$16,656.96
1	IP Office Voicemail Pro	8-Port voicemail system with unlimited mailboxes, multiple automated attendants and full integration with Microsoft Outlook.	\$5,257.38	\$5,257.38
50	IP Office 5602SW	IP Hardphone with 2 Call Appearance/Feature Buttons and a 2 line display	\$206.50 ea	\$10,325.00
10	IP Office 5610SW	IP Hardphone with 12 Call Appearance/Feature Buttons and a 4-line display. Full Duplex Speakerphone.	\$276.50 ea	\$2,765.00
5	IP Office 5620SW	IP Hardphone with 24 Call Appearance/Feature Buttons and a 7-line display. Full Duplex Speakerphone.	\$374.06 ea	\$1,870.30
1	EU24 Expansion Unit	Expansion unit to be added to an IP Office 5620 to enable it to be used as an attendant console.	\$153.41 ea	\$153.41
1	Call Accounting Software	eCAS Essentials for Small Business from Avaya is dynamic software that addresses the specific call accounting needs of small and mid-sized businesses.	\$852.14	\$852.14
1	*Installation and Training	Install phone system, program system and train all employees	\$2,200.00	\$2,200.00
Grand Total				\$40,080.19

*Installation is approximate and based on time and material at \$55.00 per hour.

Warranty:

The AVAYA IP Office system, voicemail, and phones are covered under a one-year manufacturer's warranty that includes all parts and labor. After the one-year warranty has expired, the IP Office system and voicemail will be covered under a material warranty for an additional 2 years. The material warranty will cover an defective parts on the system and voicemail leaving Erie Technical School responsible for any labor associated with the repair. The phones will not have any additional warranty after the one-year warranty has expired.

Conclusion:

Prices are PEPPM approved. Shipping and Sales Tax is applicable. If Erie Technical School holds a Tax Exempt status we will require a copy of the related documentation.

If you have any please do not hesitate to call. We look forward to hearing from you.

Sincerely,

A handwritten signature in black ink, appearing to read "Kyra Durinsky". The signature is fluid and cursive, with the first name "Kyra" and last name "Durinsky" clearly distinguishable.

Kyra Durinsky
Sales Manager

TREESE COMMUNICATIONS, INC.

9969 Edinboro Road • McKean, PA 16426
Phone/Fax 814-476-7641 • treeco@verizon.net

February 14, 2007

Mr. Paul D. Fritz
Business Manager
Erie County Technical School
Erie, PA 1650

Dear Mr. Fritz:

The following is a quote to install 72 wiring runs with plenum Cat5E wire. The quote includes all wire, jacks and patch panels necessary to perform a complete installation.

Item	Description	Price
Wiring	Install 72 drops with plenum Cat5E wire. Includes jacks, wire and patch panels.	Not to Exceed \$9,000.00

Thank you for allowing Treese Communications, Inc. the opportunity to provide a quote. If you have any questions please do not hesitate to call, I look forward to hearing from you.

Very Truly Yours,



Kyra Durinsky
Sales Manager



Erie County Technical School		Full Voice T1 (PRI) 12 Month	Full Voice T1 (PRI) 36 Month	Full Voice T1 (PRI) 60 Month
Total Lines: 23 B + 1 D	Usage/Qty.			

T1 (PRI) LOCAL AND LONG DISTANCE SERVICE

Channel Charge	23	\$644.00	\$506.00	\$460.00
PRI FAC Charge	1	\$46.00	\$46.00	\$46.00
Unlimited Local Calls		<u>Unlimited</u>	<u>Unlimited</u>	<u>Unlimited</u>
Local Number Portability	1	\$1.15	\$1.15	\$1.15
Administrative Support Charge	1	\$5.90	\$5.90	\$5.90
PRI Option	1	\$75.00	\$75.00	\$75.00
DID Block (100 Numbers)	1	\$15.00	\$15.00	\$15.00
Long Distance Usage	1500 min.	\$60.00	\$60.00	\$60.00
Toll Free Monthly Charge	1	\$2.00	\$2.00	\$2.00
PICC	1	\$16.15	\$16.15	\$16.15
Sub-Total for T1 Charges		\$865.20	\$727.20	\$681.20

POTS LOCAL AND LONG DISTANCE SERVICE

Line Charge	2	\$23.54	\$22.00	\$21.00
Local Number Portability	2	\$0.46	\$0.46	\$0.46
Administrative Support Charge	2	\$2.36	\$2.36	\$2.36
PICC	2	\$6.46	\$6.46	\$6.46
Sub-Total for POTS Charges		\$32.82	\$31.28	\$30.28

OTHER SURCHARGES & DESCRIPTIONS THEREOF

E911 Fee

Universal Service Fee: 10.5% of Interstate Calling, International Calling, Federal Access Charge, and LNP

PA Gross Receipts: 5% of Intrastate Long Distance Usage

Telecom Relay Surcharge

Total Monthly Cost		\$898.02	\$758.48	\$711.48
---------------------------	--	-----------------	-----------------	-----------------

Proposed by: Jen Neely (814) 838-5911 Proposal Expiration: 02/16/07

ONE TIME CHARGE

Voice T1 Installation		\$500.00	\$500.00	\$500.00
Waive Voice T1 Installation		(\$250.00)	(\$350.00)	(\$500.00)

6 MONTHS FREE PROMOTION

If 36 month term is selected, you would be eligible to receive 6 months free of channel charges by paying full installtion cost of \$500. Rebate would be in the form of 3 credits on your invoice payable in credits of \$1,012.00 on the 12th, 24th, and 34th months.