

Kubinski Business Systems		Schwab Company		Erie Copy Products		
Minolta Bizhub 470 Digital Copier-Recommended		Ricoh Aficio 2045eSP Digital Imaging System		AR-M455NA Sharp Laser		
47cpm		45 ppm		35 cpm		
2/550 Sheet Universal Drawers (User Adjustable)		2/500 Sheet Drawers		1/500 Sheet Multipurpose tray		
1/50 Sheet Intelligent Bypass (Feeds up to 110Lb. Index)		1/50 Sheet Bypass Tray		1/50 Sheet Dual Single Pass feeder		
Automatic/Trayless Duplexing (Unlimited Set Size)		1/1,500 Sheet Large Capacity Tray		1/2,000 Sheet Large Capacity Tray		
100 Page Reversing Electronic Document Feeder		Ability to handle heavy stock (16lb-44lb bond)		Duplex Module with Multi-Sheet Bypass Tray		
FN Single Position Stapling Finisher		Booklet Mode		Network Expansion Kit		
Offset Sorting and Grouping of Sets		Copy Control		Multiposition/Saddle-Stitch Finisher		
PI500 Fiery Network Print Controller		SR790 Single Position Stapling Finisher		Post Script Level 3 Expansion Kit		
Network Printing and Scanning		PCL and Postscript 3		Delivery, Installation and Training		
Postscript and PCL Printing		Network Printing and Scanning				
Built in Fiery HDD/32 MB Memory Upgrade		Document Server Technology				
Automatic Booklet Making Mode		Document Storage and Retrieval				
Copy Track Access Control System		Secure Printing				
Initial Supplies/Surge Protector		Image Rotation				
Delivery/Setup/ On Site Training		Scan Once, print many technology				
		Standard Trayless Duplexing				
		DF470 Reversing Document Feeder				
Leasing Rates:		Leasing Rates:		Leasing Rates:		
36 Month Lease: \$207.94	\$7,486	36 Month Lease: \$197.52	\$7,111	36 Month Lease: \$229.50		\$8,262
60 Month Lease: \$144.32						
CPC fees fixed for 3 years		CPC for 50,000 copies \$450 per year	\$1,350	CPC for 50,000 copies \$412.50		\$1,238
CPC for 50,000 Copies .00796		CPC Overage .0090		CPC Overage .00825		
CPC Overage .00849 Fixed rate for Lease Term						
Maintenance Contract Up to 50,000 Copies per year	\$938					
Total Cost for 3 year lease	\$8,423	Total Cost for 3 year lease	\$8,461	Total Cost for 3 year lease		\$9,500
Recommendation:						
We currently have this equipment in the Business Office						
Good relationship with this vendor						
Lowest 3-yr cost proposal						