

ERIE COUNTY TECHNICAL SCHOOL

PROPOSED AGENDA ITEM

DATE: November 22, 2005

SUBJECT: School car lease

INITIATED BY: Paul Fritz, Business Manager

DESCRIPTION:

ECTS currently leases a 2002 Chevrolet Impala from Walker Brothers, lease expiring 12/05.

Lease proposals were received from the following:

Dealer	Ferrando Ford/Mercury	Walker Brothers	Ferrando Ford/Mercury	Champion Ford	Cramer Motors	Humes Dodge	Humes Chrysler
Model	2006 Mercury Montego	2006 Chevrolet Impala	2006 Mercury Milan	2006 Ford Fusion	2006 Chevrolet Impala	2006 Dodge Stratus	2006 Chrysler 300
Monthly cost	\$339.78	\$344.47	\$293.85	\$314.39	\$378.08	\$377.32	\$414.77
Total 36 mo lease cost	\$12,232.08	\$12,400.92	\$10,578.60	\$11,318.04	\$13,610.88	\$14,715.48 (39months)	\$14,931.72
EPA fuel est. Annual cost	21/29 \$1,376	19/27 \$1,502	21/29 \$1,376	21/29 \$1,376	19/27 \$1,502	15/20 \$1,764	19/27 \$1,502

RECOMMENDATION:

Motion to enter a 36 month lease agreement with Bob Ferrando Lincoln Mercury Sales, Inc. for a 2006 Mercury Montego, as quoted at \$339.78 per month.

Save vehicles	Vehicle	Frontal Star Rating ** based on risk of head & chest injury		Side Star Rating ** based on risk of chest injury		Rollover Rating		
		Driver	Passenger	Front Seat	Rear Seat	2 wheel drive	4 wheel drive	
☒	2006 Chevrolet Impala 4-DR w/SAB (PC/H)	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★		
☒	2006 Chrysler 300 4-DR (PC/H)	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★		
☒	2006 Mercury Montego 4-DR (PC/H)	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★		
☒	2006 Dodge Stratus 4-DR (PC/Me)	★★★★★	★★★★★	★★★★★	★★★★★	★★★★★		
☒	2006 Mercury Milan 4-DR. (PC/Me)	★★★★★	★★★★★	To be rated	To be rated	★★★★★		

Window Sticker - 2006MONTEGO

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MERCURY

Disclaimer: This window sticker is only representative of the information contained on an actual window sticker, and may or may not match the actual window sticker on the vehicle itself. Please see your retailer for further information.

Vehicle Description

MONTEGO

2006 FWD LUXURY
3.0L 4V V6 DURATEC ENGINE
AUTO 6-SPEED TRANSMISSION

VIN 1MEFM40146G 603210

Exterior

MERLOT CLEARCOAT METALLIC

Interior

SHALE CLOTH BUCKET 5-PASSENGER

Standard Equipment INCLUDED AT NO EXTRA CHARGE

EXTERIOR

. 17" 7-SPOKE ALUM WHEELS
. HID HEADLIGHTS
. FOG LAMPS
. AUTOMATIC ON/OFF HEADLAMPS
. LIGHT EMITTING DIODE
TAILLAMPS
. POWER HEATED SIDE MIRRORS
. ALUMINUM MERCURY GRILLE

INTERIOR

. AM/FM STEREO W/ SINGLE CD
. 6-WAY POWER DRIVER'S SEAT
. FOLD-FLAT FRONT PASSENGER
SEAT BACK
. REAR SEATS-60/40 FOLD DOWN
. DUAL-ZONE ELECTRONIC
AUTO CLIMATE CONTROL
. LEATHER WRAPPED STR WHEEL
W/ AUDIO & CRUISE CONTROL

. DUAL ILLUM VANITY MIRRORS
. REAR READING LIGHTS
. OVERHEAD CONSOLE
. FLOOR MATS, FRONT & REAR

FUNCTIONAL

. HYDRAULIC POWER STEERING
. 4-WHL DISC BRAKES WITH ABS
. BATTERY SAVER
. POWER EQUIPMENT GROUP -
LOCKS, WINDOWS AND MIRROR
. POWER POINTS - TWO

SAFETY/SECURITY

. SECURILOCK ANTI THEFT SYS
. PERSONAL SAFETY SYSTEM
. SAFETY BELTS W/BELTMINDER
. CHILDPROOF REAR DOOR LOCKS

THE MERCURY COMMITMENT

. 3 YR/36,000 MILE WARRANTY
. 24-HR ROADSIDE ASSISTANCE

Price Information

STANDARD VEHICLE PRICE

MSRP

\$24,430

Key Standard Equipment

ORDER CODE 100A
STEERING WHEEL AUDIO
CONTRO
HTD PWR MIRR W/PUDDLE LAMPS
DUAL AUTO A/C CFC-FREE
FOG LAMPS
AUTO HEADLAMP ON/OFF DELAY
REMOTE PERIMETER LIGHTING

Optional Equipment

2006 MODEL YEAR
MERLOT CLEARCOAT METALLIC
SHALE CLOTH BUCKET
. 3.0L 4V V6 DURATEC ENGINE
. AUTO 6-SPEED TRANSMISSION
. P215/60R17 BSW TIRES
TRACTION CONTROL
FRONT LICENSE PLATE BRACKET

TOTAL VEHICLE & OPTIONS	24,430
DESTINATION & DELIVERY	700

TOTAL BEFORE DISCOUNTS	25,130
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CLOTH DISCOUNT STD 4	-895
TOTAL SAVINGS	-895

TOTAL MSRP	\$24,235.00
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Disclaimer: Option pricing will be blank for any item that is priced as 0 or "No Charge".

ATTEN: PAUL FRITZ

LEASE QUOTE AS FOLLOWS: 36 MON. @ 18,000 MILES
PER YEAR. \$339.78. DUE AT LEASE INCEPTION WILL
BE: \$869.00. COVERS ALL LEASE CHARGES.
SECURITY DESOPIT REFUNDABLE AT LEASE END.

This vehicle qualifies
for auto insurance discounts,
call 1-866-367-3131 or visit
www.fordautoinsurance.com
for availability in your state.

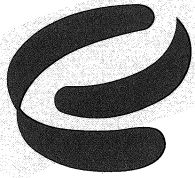


Estimated Annual
Fuel Cost: \$1,126

CITY MPG
21
HIGHWAY
MPG
29

Vehicle Engine Information

2006 MERCURY MONTEGO FWD, 3.0L ENG., 4 VALVE (FEEDBACK FUEL SYSTEM), 6
CYLINDERS, FUEL INJECTION, CATALYST, 6 SPEED AUTO TRANSMISSION
Actual mileage will vary with options, driving conditions, driving habits and vehicle's condition.
Results reported to EPA indicate that the majority of vehicles with these estimates will
achieve between 17 and 25 mpg in the city and between 24 and 34 mpg on the highway.
For Comparison Shopping all vehicles classified as LARGE have been issued mileage
ratings from _ to _ mpg city and _ to _ mpg highway.



Erie County
Technical
School

To: Leasing Manager

From: Paul Fritz, Business Manager

- Phone: 814-864-0641, ext. 344.
- Email: pfritz@ects.org
- Fax: 814-866-5647

Date: November 9, 2005

Subject: Auto lease proposal

Erie County Technical School is seeking proposals for an automobile (1 auto) lease for staff use. We would appreciate your consideration in preparing a lease quote.

Erie County Technical School is a Pennsylvania tax exempt public school.

Proposals need to be delivered to my attention at the school-mail, fax, or email, no later than **3:00pm Thursday, November 17, 2005**

We are replacing a Chevrolet Impala on a current lease that expires December 09, 2005.

New lease term should begin on or after November 23, 2005.

Please include all costs associated with your lease contract.

Vehicle requirements:

2006 model year, new vehicle

Four door, five or six passenger sedan comparable to:

Chevrolet Impala, Buick Century, Toyota Camry, Honda Accord, Pontiac Grand Prix, Mazda 6, Dodge Stratus, Ford 500 or similar make and model.

Required minimum equipment:

Automatic transmission, air conditioning, speed control, anti-lock brakes, driver and passenger airbags.

Lease term: 36 months. Expected mileage: 54,000 total miles (18,000 per year).

Our Operating Committee will consider all proposals at their **November 22, 2005** meeting.

Please call for any additional information. Thanks for your assistance and we look forward to hearing from you.

Walker Brothers- Edinboro
Humes-Waterford
Hallman Chevrolet-Erie
Cramer-North East
Ferraro Ford-North East
McQuillen-Girard
New Motors-Erie
Interstate Mitsubishi-Erie

AYES dealerships:
Superior Toyota-Erie
Champion Ford-Erie
Miller Dodge-Erie,
Ferrando Ford-Girard
Bianchi Honda-Erie
Miller Chevrolet Buick-Girard