

ERIE COUNTY TECHNICAL SCHOOL

PROPOSED AGENDA ITEM

DATE: March 24, 2005

SUBJECT: Mailing System lease

INITIATED BY: Paul Fritz, Business Manager

DESCRIPTION:

This proposal is for a mailing system to replace the current one on lease from Pitney Bowes: current lease from 2000 was 66 months @ \$124.00 per month (\$8,144.00)

The current meter will no longer be acceptable by USPS while the new system will meet the USPS digital meter requirements.

The proposed system leases for 60 months at \$157.00per month (\$9,420.00).

RECOMMENDATION:

Motion to approve a lease with Pitney-Bowes for a DM400L mailing system, as quoted, at \$157.00 per month for 60 months.

Your Business Information:



Rental Account Number

60

4

Full Legal Name of Lessee		DBA Name of Lessee	
ERIE COUNTY TECHNICAL			
Billing Address	City	State	Zip+4
8500 OLIVER RD	ERIE	PA	16509-4699
Phone #	Lessee Contact Name	Invoice Attn. of	
()			
Equipment Location (If different than billing address)	City	State	Zip+4
8500 OLIVER RD	ERIE	PA	16509-4699
Customer P.O. #	Bill Loc. I.D.	Install Loc. I.D.	
		28930120200	
Credit Card #	Expire Date	Name On Card	Type
Tax Exempt #	Sales Tax (if applicable)		
Fiscal Period	Renter PO#		
From:	To:		

Your Business Needs:

(X) Items to be included in your Total Quarterly Payment.

☒ **Equipment Maintenance** - Provides full service coverage including all parts and labor.☒ **Soft-Guard** - Provides necessary carrier rate update.☒ **Software Maintenance** - Provides revision upgrades and technical assistance.☒ **Meter on Lease** - Provides simplified billing and includes _____ reset(s) per year.

Qty	Item	Equipment Description
		Mailing System - 3
1	SBLX	DM400L w/Moistener / 5lb Integrated Weighing Platform
1	IP00	IntelliLink Interface / PSD for DM300L/DM400L
1	G800	IntelliLink Subscription w/o Confirmation Services
1	IFAE	Accounting (50 Dept) Software

Account Rep. Joseph SaccoDistrict Office 012

Equipment Vendor: Pitney Bowes

PB Accepted By: _____

Title: _____

Date: _____

For Sales and Service Cal

Term Rental (Rev. 3/2004)

1-800-322-8000

Your Payment Plan:

Initial Lease Term (In Months) 60
(Begin after any applicable interim usage period)

# of Months	Monthly Amount (Applicable taxes not included)
First 60	\$ 157
This lease is billed quarterly, your Total Quarterly Payment is three times the Monthly Amount.	

Rental Terms and Conditions

By your signature as "Renter" below, you request that we rent to you the equipment described above or on any schedule attached hereto (the "Equipment") for essential governmental purposes in consideration of your payment to us of the amounts set forth in the Payment Schedule, subject to the terms and conditions provided in this Agreement. For purposes of this Agreement, all payments set forth in the Payment Schedule shall be referred to as the "Total Payments." The payments referred to in the Payment Schedule other than the "Final Payment" shall be referred to singularly as a "Period Payment" and collectively as the "Period Payments." Your offer will be binding on us when we accept it by having an authorized employee sign it. All payments hereunder shall be payable only to us at our executive offices unless we direct you otherwise in writing.

1. NON-APPROPRIATION. You warrant that you have funds available to pay the Total Payments until the end of your current fiscal period, and shall use your best efforts to obtain funds to pay the Total Payments in each subsequent fiscal period through the end of your Initial Term. If your appropriation request to your legislative body, or funding authority ("Governing Body") for funds to pay the Total Payments is denied, you may terminate this Agreement on the last day of the fiscal period for which funds have been appropriated, upon (i) submission of documentation reasonably satisfactory to us evidencing the Governing Body's denial of an appropriation sufficient to continue this Agreement for the next succeeding fiscal period, and (ii) satisfaction of all charges and obligations under this Agreement incurred through the end of the fiscal period for which funds have been appropriated, including the return of the Equipment at your expense.

☐ Required Advanced Quarterly Lease Check of \$0.00☐ Received.

Tax Exempt (certificate attached)

☐ Support Services' Payment of \$0.

To be paid to vendor pursuant to section 21.

Signature _____

Print Name Paul Fritz

Date _____

Title Business Manager

This lease and other agreements may only be changed by the parties in writing.

The DM400™ Series Automatic Digital Mailing Systems Bring Large Mailroom Productivity And Ease To The Office Environment.

The DM400™ Series Digital Mailing Systems Take Productivity To The Limit With IntelliLink® Technology.

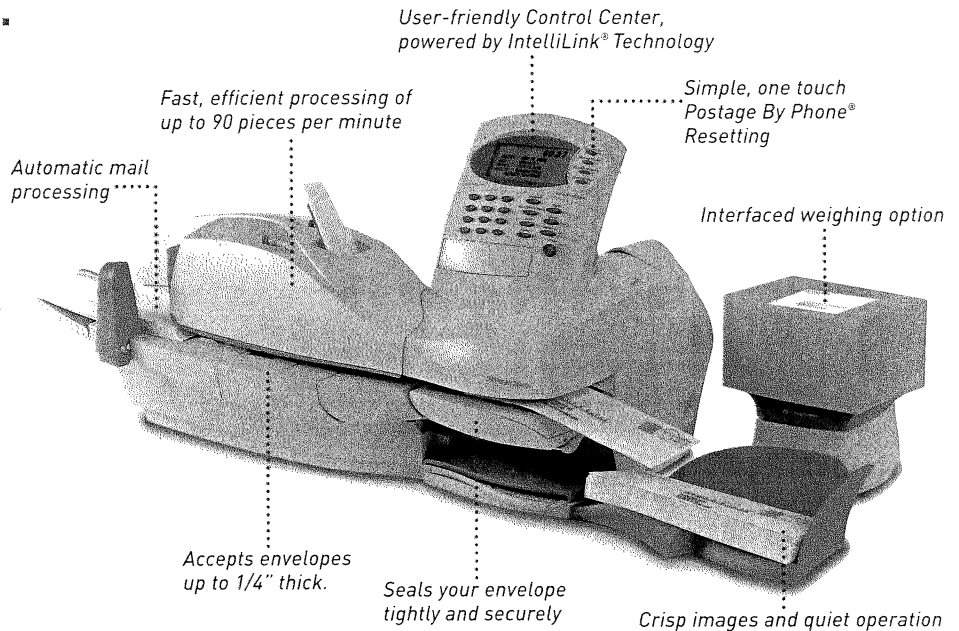
Maximum productivity is crucial for business today. The DM400™ Series Digital Mailing Systems break new ground for the small business mailer. It uses the very latest technologies to achieve fast and accurate mail processing ... all in a space-saving footprint. With the DM400™'s advanced features, you're sure to save time and money. Plus, you'll have the capabilities of a fully functional mail center!

The DM400™ Series' IntelliLink® Technology Simplifies Mailing.

Our cutting-edge IntelliLink® Technology is the gateway to new levels of productivity and makes the DM400™ system easier to use, more efficient and worry-free. Plus, you can gain access to a suite of services that include downloadable features, ad graphics, postal rate and software upgrades, postal inscriptions and more. This ensures that your system keeps current and operates at maximum efficiency.

The DM400™ System Offers You A Wide Range Of Productive Features.

- **Automatic Feed Speeds Processing**
 - Automatic feeding of your envelopes gets the job done quickly.
- **User-Friendly Control Center**
 - You'll learn to use the DM400™ quickly. It takes you through every processing step showing the expanded 8-line graphics display. Dedicated functions and labeled keys ensure faster processing.
- **Internal Rating Function**
 - Select the most effective and economical postage rate.
- **Saves You Valuable Time**
 - Access postage replenishment online, 24/7, simply press a button and get all the postage you need.
- **Auto-Dating Eliminates Returned Mail Due To Misdating**
 - An internal clock advances the date automatically. Operators can advance the date to get a jump on processing tomorrow's mail.
- **Handle Rate Changes Easily**
 - IntelliLink® Technology allows postage rate changes to occur automatically. No need to scramble to replace a PROM chip.
- **Digital Technology Is A Gateway To The Future**
 - Its digital meter indicia satisfies all current postal regulations, and the technology's flexibility makes the DM400™ adaptable for the future.
- **Access To Vital Services**
 - Take full advantage of special services online, including Delivery Confirmation.
- **Accounting Capability**
 - It's crucial for businesses to account for postage expenses. Track up to 50 accounts with an option to track up to 100 accounts. Also, data can be imported to a PC or printer



- **Seals your envelope tightly and securely**
- **Crisp images and quiet operation**

Specifications DM400L™ Mailing Machine

- Size:** 16" [406mm] H x 31" [787mm] W x 16.25" [413mm] D
(dimensions exclude stacking tray)
- Weight:** 29.0 lbs. (13.2 kg) approximate
- Electrical:** 100-240 VAC, 50/60 Hz, .65-3A
- Max. Speed:** Up to 90 pieces per minute
- Media Sizes:** Min.: 3" [76mm] x 4.13" [105mm]
Max.: 11.6" [297mm] x 13.39" [340mm]
- Media Thickness:**
Min.: .007" [.2mm] Max.: .25" [6mm]
- Tape:** Auto strip up to 50 tapes
- Job Presets:** 10
- Optional Interfaced Weighing:**
2 lb., 5 lb., 10 lb., 15 lb., 30 lb. or 70 lb.
1 kg, 2.5 kg, 5 kg, 12 kg, or 35 kg
- Approvals:** UL approved, FCC compliant,
ICES-003 compliant,
ENERGY STAR® compliant
- Connectivity Requirements:**
Connects to a standard analog
phone line
- Postal Compliance:**
Digital IBIP

The following marks are trademarks or registered trademarks of Pitney Bowes Inc.: DM400, Engineering the flow of communication, IntelliLink, Postage by Phone, and the corporate logo. All other marks are trademarks or registered trademarks of the respective owners.



Engineering the flow of communication™

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www.pb.com

For more information call toll-free:
1-800 MR BOWES (800-672-6937)