

ERIE COUNTY TECHNICAL SCHOOL

PROPOSED AGENDA ITEM

DATE: January 27, 2005

SUBJECT: Color copier purchase

INITIATED BY: Paul Fritz, Business Manager

DESCRIPTION:

ECTS has been reviewing needs and proposals from several vendors for the purchase and installation of a color copier in Graphic Communications lab. The copier will be used as an instructional tool and will be shared by other instructional labs and administration. The copier will also replace aging B/W copiers now in Commercial Art, Child Care, as well as a color printer in Admin office.

Vendors providing proposals include: Kubinski Business Systems, James B.Schwab Co., and Erie Copy Products.

We have decided that a purchase is a better decision than leasing.

RECOMMENDATION:

Motion to approve the purchase of a Minolta Bizhub C350 color copier from Kubinski Business Systems in the amount of \$11,998 under Commonwealth of PA contract MA5C8096XP, per their proposal received January 25, 2005.

And,

Motion to approve a 3 year maintenance agreement with Kubinski Business Systems for the C350 copier that includes toner, drum, developer, parts and on-site labor at a cost of \$0.075 per color copy, and \$0.0119 per black/white copy.

Color Copier Proposals
January 2005

Kubinski Business Systems		James B. Schwab Co.	
Minolta Bizhub C350 Color/B/W Copier	\$9,999	Ricoh Aficio 2228C	\$9,999
x 22 ppm color		20 ppm color	
x 35ppm black		28 ppm black	
1/250 Sheet MPD (140lb stock)		3/500 drawer paper supply (30lb stock)	
1/500 Sheet UPD			
1/150 Sheet Intelligent Bypass (140lb Stock)		100 sheet bypass (90lb stock)	
100 Page Reversing Document Feeder		Automatic Document feed	
Automatic Duplex Unit		Duplex Printing & scanning	
Electronic Cris Cross Sorting & Grouping			
512MB Standard Copier Memory		768 MB RAM	
PCL 5e emulation Network Print Controller		80 GB HDD	
Network scanning to Email/FTP/HDD/Mailbox			
256MB Standard Print Controller Memory		Network printing & scanning	
x Copy Track Access Control System		No copy tracking control	
Copy Storage Disk			
Initial Supplies			
Install of Print Drivers			
Adobe Postscript		Adobe Postscript 3	
x 8 Bit Color scan & print		4 Bit	
x Simitri Polymerized Toner w/ Micro Toner		Fuser Roller	
1800 DPI Image Smoothing		1200 DPI scanner	
x Ability to feed 140lb Index Through a Drawer			
x Ability to Duplex 110lb/Index Feed Gloss			
4 Drum Tandem One Pass Color at 22PPM			
Advanced booklet finisher			
multiple position stapling	\$1,999		
2 and 3 hole punching			
offset sorting and grouping			
create and saddle stitch books			
Maintenance agreement		Maintenance agreement	
.075 cost per color copy fixed for 3 yrs.		.085 cost per color copy	
Assume 50,000 copies per year x 3 yrs	\$11,250		12,750
(first 10,000 copies--no charge)	\$ (750)		
.0119 cost per copy B/W fixed for 3 yrs.		.015 cost per copy-B/W	
Assume 20,000 copies per yr x 3 yrs	714		\$ 900
Total cost - 3 years.	\$23,212		\$23,649